

HONORABLE JAMAL N. WHITEHEAD

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

COMPASS, INC. AND COMPASS
WASHINGTON, LLC

Plaintiffs,

v.

NORTHWEST MULTIPLE LISTING
SERVICE,

Defendant.

Case No. 2:25-cv-00766-JNW

DEFENDANT NWMLS' REPLY IN
SUPPORT OF MOTION TO DISMISS

REPLY IN SUPPORT OF MOTION TO DISMISS
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1 For all its bluster and obfuscation, Compass' Complaint is simple: Compass claims the
 2 Sherman Act *requires* that NWMLS give it license to display all other member brokers' listings
 3 on its website while Compass hoards its own Private Exclusive listings from other members. In
 4 other words, Compass wants what is good for the goose but denies the same benefit to the
 5 gander. NWMLS' rules do nothing more than make a broker benefiting from the listings of others
 6 share its own listings so that others may receive a commensurate benefit. That approach treats all
 7 brokers the same, gives sellers and buyers access to the same market information, and promotes
 8 competition among brokers. Rather than abide by those rules, Compass wants a special exemption
 9 for itself. Neither federal antitrust law nor Washington state law grants such relief.

10 Compass' antitrust arguments rely almost entirely on *PLS.com, LLC v. National*
 11 *Association of Realtors*, 32 F.4th 824 (9th Cir. 2022). But notwithstanding the many cherry-picked
 12 quotes from *PLS.com*, Compass never actually demonstrates how the case applies here. It does
 13 not. Compass also fails to demonstrate how it adequately pled key elements required to state rule
 14 of reason claims under Sections 1 and 2 of the Sherman Act and Washington's analogs, including
 15 Compass':

- 16 • failure to allege a cognizable relevant antitrust market;
- 17 • failure to allege harm to competition, not just to Compass;
- 18 • failure to allege cognizable antitrust injury;
- 19 • failure to allege unlawful exclusionary conduct; and
- 20 • failure to allege NWMLS owes any duty to deal on Compass' preferred terms.

21 Compass' state-law tort claims fare no better. The Complaint alleges only generalities,
 22 not facts, without identifying any contract or business expectancy with which NWMLS supposedly
 23 interfered. Further, Compass' allegations establish that NWMLS acted in good-faith reliance on
 24 its own rules, to which Compass agreed when it voluntarily joined as a member-owner of
 25 NWMLS.

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Compass' Opposition, like the Complaint, also reinforces the procompetitive benefits NWMLS provides to all participants in real estate transactions, including home sellers, buyers, and their brokers. Nor can Compass effectively amend the Complaint by asserting different facts regarding its Private Exclusive and "Pre-Marketing" programs to bring the claims within antitrust or state tort laws. Respectfully, the Court should dismiss this case with prejudice.

ARGUMENT

I. Compass Fails to State a Federal or State Antitrust Claim.

Compass attempts to salvage its doomed antitrust claims in three ways: (1) injecting information not contained in its Complaint; (2) recasting its allegations to conform to clearly distinguishable case law; (3) treating legal conclusions in its Complaint as factual allegations. All are unavailing.

A. Compass misconstrues antitrust law.

1. *Compass mischaracterizes statements from enforcers and unrelated organizations.*

Compass' recounting of the history of mandatory submission rules is a red herring. Compass makes much of the 1983 "Butters Report," an FTC staff report that has no legal force and "do[es] not necessarily reflect the views of the [FTC]...." Federal Trade Commission, The Residential Real Estate Brokerage Industry (Dec. 1983), cover page, https://www.ftc.gov/system/files/ftc_gov/pdf/The-Residential-Real-Estate-Brokerage-Report--Butters-Report.pdf. The report pre-dates the advent of the internet, and concludes that "mandatory listing requirements" prevent "vest pocket listings"—such as the Private Exclusives Compass touts as new and innovative—which "help[] in suppressing a practice which can do substantial injury to consumers." Butters Report at 130-31.

Compass also cites National Association of Realtors ("NAR") policies allowing "office exclusive" listings. NWMLS, however, is not affiliated with NAR, and the Complaint fails to allege otherwise. NAR is neither a governmental body nor a beacon of antitrust guidance, given

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1 the recent antitrust judgment against its mandatory commission rules, resulting in a jury verdict
 2 totaling \$5.4 billion. Jury Verdict, *Sitzer v. Nat'l Ass'n of Realtors*, No. 4:19-cv-00332-SRB
 3 (W.D. Mo. Oct. 31, 2023), ECF 1294. NAR's policies are irrelevant here.

4 2. *Compass relies entirely on the distinguishable PLS.com case.*

5 Compass puts all its antitrust eggs in one basket: *PLS.com*. But amidst its ubiquitous
 6 citations to *PLS.com*, Compass never explains the analogy—and with good reason. Despite
 7 generally involving residential real estate, the case fails to support Compass' claims.

8 *PLS.com* involved an alleged group boycott in which NAR-affiliated MLSs owned by local
 9 Realtor Associations ("NAR MLSs") purportedly agreed to stifle competition from a rival startup
 10 MLS ("PLS MLS"). Three critical facts distinguished the PLS MLS from NAR MLS: (1) agents
 11 could submit "pocket listings" with very limited property information to PLS MLS; (2) PLS MLS
 12 had its own public-facing website to display listings nationwide; and (3) PLS MLS was open to
 13 all agents and at a lower cost than NAR MLSs. 32 F.4th at 830. Two years after its founding,
 14 PLS MLS claimed that in response to the rise of pocket listings NAR adopted a Clear Cooperation
 15 Policy ("CCP") requiring brokers of NAR MLSs to submit all listings to the relevant NAR MLS
 16 within one day of publicly marketing the listing, thereby eliminating nascent competition from
 17 PLS MLS. *Id.* PLS MLS alleged that after CCP, listings were systematically removed from PLS
 18 MLS and placed on NAR MLSs. *Id.* at 830-31. The Ninth Circuit held these allegations survived
 19 a motion to dismiss. *Id.* at 836-37. In so holding, it reiterated the orthodox antitrust law that while
 20 the rule of reason is the default standard for all agreements, in limited situations group boycotts
 21 may be *per se* unlawful. *Id.* Nothing in the Complaint brings Compass' claims within those
 22 narrow circumstances.

23 Compass' cherry-picked quotes from *PLS.com* obscure that the case has no relevance here
 24 because there are no facts—alleged or otherwise—establishing a group boycott. "The classic
 25 group boycott is a concerted attempt by a group of competitors at one level to protect themselves
 26 from competition from non-group members who seek to compete at that level. Typically, the

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1 boycotting group combines to deprive would-be competitors of a trade relationship *which they*
 2 *need in order to enter (or survive in) the level wherein the group operates.” Id.* at 834 (cleaned
 3 up; emphasis added).

4 Compass is a brokerage, not an MLS. Compl. ¶¶ 20-21. Moreover, the Complaint
 5 concedes, and Compass’ Opposition does not dispute, that NWMLS briefly suspended only the
 6 IDX data feed license for Compass to display other NWMLS member listings on Compass’ public-
 7 facing websites. NWMLS never paused, suspended, or terminated Compass’ membership in
 8 NWMLS or its access to the NWMLS listings database for members, which Compass’ Complaint
 9 admits is essential to a brokerage seeking to represent both buyers and sellers. *Id.* ¶ 33. Thus,
 10 NWMLS took no actions preventing Compass from competing as a brokerage or depriving it of
 11 trade relationships it needed to survive as a brokerage. Rather Compass remained able to list
 12 homes for sale on NWMLS *and* to access all NWMLS members’ listings needed to assist its
 13 buyers. Mot. 7-8.

14 To the extent Compass attempts to amend its pleading through its Opposition to assert that
 15 Compass is, in fact, a participant in the market for MLSs, *see* Opp. 8 (“NWMLS has blocked
 16 competition between brokers and with NWMLS itself”), that is contrary to its pleading obligations.
 17 Furthermore, Compass is a broker member of NWMLS. NWMLS, however, owes no member
 18 any duty to assist its efforts to develop into a competing MLS under the antitrust laws. *Infra* I.D.2.

19 These factual distinctions with *PLS.com* defeat any claim that application of *per se* group
 20 boycott precedent should apply here. Compass offers no other legal support for its contention that
 21 NWMLS’ conduct is *per se* unlawful. Accordingly, this case is firmly within the rule of reason,
 22 like virtually all other restraints analyzed under the antitrust laws.

23 **B. Compass fails to allege harm to competition in a relevant market.**

24 Because this is a rule of reason case, Compass must plead a relevant market. *Contra* Opp.
 25 14-15; *see PLS.com*, 32 F.4th at 838 (“For rule of reason claims based on indirect evidence . . . a
 26 plaintiff must define the relevant market and show that the defendant has market power in that

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market to prove that the challenged practice is anticompetitive.”). An antitrust plaintiff gets a pass from that obligation only when “an observer with even a rudimentary understanding of economics” can conclude that the challenged practices facially “have an anticompetitive effect on customers and markets.” *Cal. Dental Ass’n v. FTC*, 526 U.S. 756, 770 (1999). Compass comes nowhere close to pleading such practices. In fact, it is quite the opposite. Compass concedes that, NWMLS rules forbid it from free-riding on its competitors’ listings while acknowledging the obvious procompetitive benefits associated with NWMLS’ rules. *See Bhan v. NME Hosps., Inc.*, 929 F.2d 1404, 1414 (9th Cir. 1991) (allegations that one person no longer worked for the employer were evidence of harm to one competitor but “not enough to demonstrate actual detrimental effects on competition”). Compass further claims NWMLS’ very existence as “a horizontal agreement among ... competing brokers” obviates its requirement to define a relevant market. Opp. 10. But simply suing a lawful joint venture is not a free pass into *per se* or truncated rule of reason territory. *Texaco Inc. v. Dagher*, 547 U.S. 1, 3 (2006) (setting of joint ventures prices by competing owners not *per se* unlawful); *Cal. Dental Ass’n*, 526 U.S. at 770. In short, the Complaint is doomed as a matter of law because Compass fails to plead facts establishing a relevant geographic market, and Compass alleges only harm to itself, not competition.

1. Compass fails to plead a cognizable relevant geographic market.

As set forth in NWMLS’ Motion, Compass fails to plead a relevant geographic market, which is the “area of effective competition.” *Tampa Elec. Co. v. Nashville Coal Co.*, 365 U.S. 320, 327–28 (1961). Compass alleges a geographic market limited to the “city of Seattle and King County.” Compl. ¶ 79. But that conclusion is inconsistent with its assertion that its own Private Exclusive program markets homes nationally to all its agents and “millions of buyers.” *Id.* ¶¶ 20, 45, 49. Moreover, while claiming that “a Seattle-area broker would not use a listing service that does not cater to the Seattle area,” (Opp. 11), Compass ignores its own Private Exclusive program that markets homes nationally to all Compass agents and their “millions of buyers”—in other words, *Compass is the “Seattle-area broker”* who seeks to market properties outside the Seattle

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1 area. The Complaint fatally gerrymanders its geographic market, and Compass is stuck with it.
 2 *Jacobs v. Tempur-Pedic Int'l, Inc.*, 626 F.3d 1327, 1338 (11th Cir. 2010) (denying plaintiff
 3 discovery to redefine the market alleged “because it would absolve [plaintiff] of the responsibility
 4 under *Twombly* to plead facts ‘plausibly suggesting’ the relevant submarket’s composition”).

5 Compass relies on legal conclusions in the Complaint to claim that it “alleged that this
 6 geographic market satisfied the hypothetical monopolist test.” Opp. 11 (citing Compl. ¶¶ 77-78).
 7 Compass, however, alleges no facts in support of that conclusion, relying only on legal platitudes.
 8 This Court is “not bound to accept as true a legal conclusion couched as a factual allegation.”
 9 *Papasan v. Allain*, 478 U.S. 265, 286 (1986).

10 2. *Compass fails to plead NWMLS’ conduct caused any harm to competition.*

11 Compass agrees with NWMLS that the Complaint only pleads harm to Compass and its
 12 affiliates, not harm to competition. Opp. 18 (hurting “homesellers and residential real estate
 13 brokers”). But “plaintiffs must plead an injury to competition beyond the impact on the plaintiffs
 14 themselves.” *Brantley v. NBC Universal, Inc.*, 675 F.3d 1192, 1198 (9th Cir. 2012). Compass
 15 never alleges any consumer injury. It does not allege that consumers have paid higher
 16 commissions or seen output of brokerage or MLS services reduced. As a result, Compass is left
 17 with allegations of harm to “residential real estate brokers,” but critically, Compass’ Complaint
 18 identifies no broker harmed beyond itself. And the only alleged harm is also Compass-centric:
 19 Compass may not pocket its own listings to double-end transactions and drive-up home prices
 20 while free-riding on the listings of all other NWMLS members. See Compl. ¶ 43.

21 a. *Compass only alleges it should be entitled to free ride.*

22 Compass complains that NWMLS’ rules prevent it from withholding its own listings while
 23 simultaneously claiming it should have unfettered access to all other NWMLS member listings,
 24 including the license to display other members’ listings on Compass’ public-facing websites. See
 25 *id.* ¶¶ 42, 71, 74, 89. That is free-riding: the extraction of value without payment. But courts have
 26 long recognized that this common inefficiency in joint ventures can be addressed through

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1 organizational rule making, thereby enhancing competition. *See Ohio v. Am. Express Co.*
 2 (“*Amex*”), 585 U.S. 529, 531 (2018) (“nothing inherently anticompetitive” about restrictions
 3 imposed to prevent free-riding); *Rothery Storage & Van Co. v. Atlas Van Lines, Inc.*, 792 F.2d
 4 210, 221-23 (D.C. Cir. 1986); *Polk Bros., Inc. v. Forest City Enterprises, Inc.*, 776 F.2d 185 (7th
 5 Cir. 1985) (“The Supreme Court has recognized the control of free riding is a legitimate objective
 6 of a system of distribution.” (collecting cases)). Compass again invokes *PLS.com*, claiming that
 7 the Ninth Circuit “rejected” justifications of rules prohibiting free-riding. Opp. 13-14. But that is
 8 impossible because there was no way to free ride in *PLS.com*, and the Ninth Circuit’s decision
 9 never addressed free-riding. *Supra* I.A.2.

10 The allegations here are straightforward: Compass always maintained access to all
 11 NWMLS listings, but Compass deprived NWMLS members of access to all of Compass’ listings
 12 both in the NWMLS members’ listing database and from the licensed feed to display on their
 13 public-facing websites. Mot. 7 (citing Compl. ¶¶ 68, 93). Such allegations fail to raise cognizable
 14 anticompetitive harm; and the antitrust laws cannot be used to grant a single competitor a
 15 competitive advantage over all others. *See Fed. Trade Comm’n v. Qualcomm Inc.*, 969 F.3d 974,
 16 993 (9th Cir. 2020).

17 Because Compass’ arguments lack legal merit, it ludicrously attempts to turn the tables,
 18 claiming NWMLS is the free rider. Opp. 14. That frivolous argument fails to resuscitate its
 19 Complaint, and is flatly contradicted by Compass’ own allegations that NWMLS provides
 20 members—like Compass—significant value. Compl. ¶ 25 (NWMLS “offers a comprehensive
 21 suite of tools, including a property listing system, public records database, online showing
 22 scheduling, electronic forms and signatures, mobile applications, cloud storage, data analytics,
 23 keybox services, and regional member service centers.”), ¶ 33 (describing benefits of NWMLS’
 24 listings database).

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1 *b. Compass fails to allege harm to both sides of the putative relevant*
 2 *market.*

3 Antitrust law requires courts assessing harm to competition in a two-sided market to
 4 examine both sides of the market. *See Amex*, 585 U.S. at 546. Having no counter to binding
 5 Supreme Court precedent that compels dismissal of the Complaint, Compass boldly claims that
 6 this Court cannot apply *Amex* because Compass strategically drafted the Complaint to omit
 7 reference to buyers. Opp. 15. Nonsense. Rule 8 of the F.R.C.P. does not turn courts into ostriches,
 8 requiring that they bury their heads in the sand and ignore market reality; there cannot be a
 9 transaction by a seller without a buyer. Real estate is the quintessential two-sided market.
 10 Contrary to Compass' assertion, NWMLS does not simply rely on "conclusory statements in two
 11 academic papers" for this principle, *contra id.*; NWMLS relies on the same articles the Supreme
 12 Court used when deciding *Amex* and on which the Department of Justice has also relied. *See Amex*,
 13 585 U.S. at 535-36 (citing Jean-Charles Rochet & Jean Tirole, *Platform Competition in Two-Sided*
 14 *Markets*, 1 J. Eur. Econ. Assn. 990, 991-93 (2003)); *see also* Organisation for Economic Co-
 15 operation and Development, Roundtable on Two-Sided Markets, Note by the United States
 16 submitted to the Competition Committee, ¶ 23 (June 4, 2009),
 17 <http://justice.gov/sites/default/files/atr/legacy/2011/05/12/270430.pdf>. The law requires Compass
 18 to allege facts that NWMLS' rules harmed both buyers and sellers of real estate. Compass fails to
 19 do so.

20 Knowing its assertion that buyers are not part of the market is unlikely to carry the day,
 21 Compass points to allegations that pre-marketing can identify a too-high asking price and sell
 22 homes faster. Opp. 15. But Compass' core factual allegations say instead that its programs will
 23 drive up prices for buyers by thousands of dollars per transaction. Compl. ¶¶ 6, 8, 40, 43
 24 (establishing Private Exclusive/Coming Soon programs increase prices for homes by 2.9%). The
 25 failure of Compass to point to any harm to buyers from NWMLS' rule enforcement is not
 26 "irrelevant," Opp. 15, but instead dispositive of its antitrust claims, *see name.space, Inc. v. Internet*

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1 *Corp. for Assigned Names & Nos.*, No. 12-8676, 2013 WL 2151478, at *6 (C.D. Cal. Mar. 4,
 2 2013), *aff'd*, 795 F.3d 1124 (9th Cir. 2015); *see also SmileCare Dental Grp. v. Delta Dental Plan*
 3 *of Cal., Inc.*, 88 F.3d 780, 783 (9th Cir. 1996) (dismissal is “‘appropriate where the complaint
 4 states no set of facts which, if true, would constitute an antitrust offense, notwithstanding its
 5 conclusory language regarding the elimination of competition and improper purpose’” (citation
 6 omitted)).

7 **C. Compass fails to plead antitrust injury.**

8 Compass’ failure to allege harm to competition reinforces its failure to allege antitrust
 9 injury. Compass fails to show antitrust injury when accepting as true, as the Court must, paragraph
 10 69 of the Complaint: “Access to this data is critical for any real estate broker or brokerage to do
 11 business.” *See also* Compl. ¶ 15. If brokerages, including Compass, must have access to NWMLS’
 12 listings to compete, then NWMLS facilitates competition: more listings means more competition,
 13 and according to Compass, lower prices for consumers. Compl. ¶¶ 8, 43. Allegations that
 14 Compass and sellers are harmed by NWMLS’ practices which increase competition and drive
 15 down prices for consumers, are not cognizable antitrust injury. Compass claims it need only allege
 16 that NWMLS’ conduct “reduced output” or “decreased quality.” But the Complaint alleges no
 17 such facts. Nor could it, because NWMLS’ requirement that brokers submit all listings has no
 18 effect on the quantity of listings or the quality of the properties for sale, or on the quantity or quality
 19 of brokers. In fact, the opposite is true—NWMLS levels the playing field for brokers such that
 20 they must compete on the price or quality of service because all have equivalent access to the same
 21 listings—not because one firm improperly hides their listings from other NWMLS members. And
 22 existing rules and policies, which Compass’ Opposition ignores, already enable brokers to submit
 23 listings to NWMLS and accommodate sellers that require additional security, privacy, or other
 24 features identified as crucial in the Complaint.¹ Finally, even if the law were as Compass asserts
 25 (that alleging harm to Compass is enough to prove antitrust injury), Compass still failed to plead

26 ¹ Compass never contests the Complaint incorporates NWMLS’ Rules.
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1 antitrust injury because Compass never actually lost access to any listings. *See id.* ¶ 98. The
 2 Complaint must be dismissed.

3 **D. Compass fails to plead other elements of a Section 2 claim.**

4 Compass' monopolization claims also fail. The Complaint is bereft of allegations that
 5 NWMLS engaged in exclusionary conduct or had a duty to deal with Compass on its desired terms.

6 *1. Compass fails to plead NWMLS committed unlawful exclusionary conduct.*

7 Compass fails to allege NWMLS committed any exclusionary act to obtain or maintain
 8 monopoly power in the relevant market. *See MetroNet Servs. Corp. v. Qwest Corp.*, 383 F.3d
 9 1124, 1130 (9th Cir. 2004). Exclusionary conduct is economically irrational business behavior
 10 that only harms the competitive process. *See Multistate Legal Studies, Inc. v. Harcourt Brace*
 11 *Jovanovich Legal & Prof'l Publ'ns, Inc.*, 63 F.3d 1540, 1550 (10th Cir. 1995) (conduct not
 12 unlawful unless it lacks a "legitimate business justification"). Compass has not met that standard.
 13 It alleges only that NWMLS fairly enforced its rational rules that prohibit free-riding and to which
 14 Compass agreed. Mot. 18. Moreover, when Compass refused to share its listings with NWMLS,
 15 NWMLS only stopped sharing the automated IDX listing data feed, *while still allowing Compass*
 16 *and its brokers unfettered access to that same information through the NWMLS database.* That is
 17 not exclusionary conduct. *See Olympia Equip. Leasing Co. v. W. Union Tel. Co.*, 797 F.2d 370,
 18 376 (7th Cir. 1986) (enforcing a contract against a breaching party is not exclusionary conduct
 19 under the Sherman Act).

20 Compass' reliance on *In re National Football League's Sunday Ticket Antitrust Litigation*,
 21 933 F.3d 1136 (9th Cir. 2019), provides it no succor. *Sunday Ticket* stands for the long-standing
 22 proposition that a membership agreement that fixes prices or decreases output may be unlawful.
 23 *See id.* at 1152. In *Sunday Ticket*, the NFL sold the television rights for out-of-market games
 24 exclusively to DirecTV. The Ninth Circuit held that plaintiffs stated a claim asserting that the
 25 DirecTV arrangement decreased output by restricting the amount of televised football. No such
 26 allegation exists in Compass' Complaint. In contrast, the Complaint here effectively concedes

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NWMLS' challenged rules increase output by ensuring every broker can access and potentially bring a buyer for every available listing. *Sunday Ticket* fails to provide cover to a plaintiff weaponizing the Sherman Act to police *procompetitive* agreements.

2. *NWMLS has no antitrust duty to deal with Compass.*

Except in extraordinarily limited circumstances, NWMLS is “free to choose the parties with whom [it] will deal, as well as the prices, terms, and conditions of that dealing.” *Pac. Bell Tel. Co. v. linkLine Commc’ns, Inc.*, 555 U.S. 438, 448 (2009).

Compass grasps at straws suggesting NWMLS has a duty to deal by pointing to *Aspen Skiing Co. v. Aspen Highlands Skiing Corp.*, 472 U.S. 585 (1985), and *Eastman Kodak Co. v. Image Technical Services, Inc.*, 504 U.S. 451 (1992). But *Aspen Skiing* lies “at or near the outer boundary of § 2 liability” and is a “limited exception” to a firm's right to choose with whom to do business. *Verizon Commc’ns v. Law Offs. of Curtis V. Trinko, LLP*, 540 U.S. 398, 399 (2004). And *Kodak* affirmatively recognizes that “[i]t is true that as a general matter a firm can refuse to deal with its competitors. . . . if there are legitimate competitive reasons for the refusal.” 504 U.S. 483 n. 31. This case is neither *Aspen Skiing* nor *Kodak*. There is no years-long prior history of profitable dealing that NWMLS suddenly ended. To the contrary, Rule 2, which requires the mandatory submission of listings, has been a pillar of NWMLS for decades and Compass historically followed it. Compass alleges it then spent months attempting to amend Rule 2 without success. Compass’ version of facts regarding Rules 4 and 6 further evince that it was the party seeking to subvert Rule 2’s long-standing principles requiring brokers to submit all listings.

Nor is NWMLS restricting Compass’ ability to deal with rival brokerages. *Contra* Opp. 19. Compass’ Complaint never alleges that NWMLS suspended, terminated, or even paused Compass’ membership in NWMLS, and Compass admits it retained full access to NWMLS’ listings database at all times. It is Compass that restricted rival brokerages’ ability to compete by hiding Private Exclusives—behavior Compass voluntarily agreed it would not do. NWMLS has not restricted Compass’ ability to compete with rivals and the antitrust laws do not impose a duty

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on NWMLS to deal with Compass differently than any other brokerage. *See Pac. Bell*, 555 U.S. at 448-49.

II. Compass Fails to Allege Its State-Law Tort Claims.

Compass' state-law tort claims fare no better. Compass failed to plead NWMLS' knowing interference with a valid contract or business expectancy held by Compass. *See* Mot. 28–29 (*citing Kieburzt & Assocs., Inc. v. Rehn*, 842 P.2d 985, 989 (Wash. App. 1992); *Greensun Grp., LLC v. City of Bellevue*, 436 P.3d 397, 405 (Wash. App. 2019); *Leingang v. Pierce Cnty. Med. Bureau, Inc.*, 930 P.2d 288, 300 (Wash. 1997)). Rather than rebut this argument, Compass confirms it: Compass relies on the same vague allegations that fail to identify a specific contract or business expectancy of which NWMLS had knowledge, and claims without basis that NWMLS' defense of its legal rights somehow interfered with the same. *See* Opp. 20–21. *Life Designs Ranch, Inc. v. Sommer*, 364 P.3d 129, 337 (Wash. App. 2015), provides Compass no help because there was no question the defendant knew of the plaintiff's business expectancy and acquired a domain name similar to the plaintiff's website to divert business and harm plaintiff. *See id.* at 337–38. For this reason alone, Compass' state-law tort claims are properly dismissed.

Compass also fails to establish—in its Complaint or Opposition—that NWMLS' good-faith enforcement of the rules to which Compass agreed constituted action with an improper purpose or means. Washington law requires a plaintiff to plead that the defendant improperly interfered by breaching a duty of non-interference, and a defendant's good-faith exercise of its legal interests is insufficient as a matter of law. *See Pleas v. City of Seattle*, 774 P.2d 1158, 1163 (Wash. 1989); *Leingang*, 930 P.2d at 300; *Tacoma Auto Mall, Inc. v. Nissan N. Am., Inc.*, 279 P.3d 487, 498 (Wash. App. 2012). Compass acknowledges NWMLS was authorized to act following Compass' violations of NWMLS' rules, and offers only vague allusions to bad faith by NWMLS when discussing enforcement of those rules. *See* Compl. ¶ 36. Compass ignores that its own breaches of NWMLS' rule necessitated such action, and the caselaw it relies on is inapposite. *See* Opp. 26–27; *Westmark Dev. Corp. v. City of Burien*, 166 P.3d 813, 823 (Wash. App. 2007)

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(recognizing “a municipality may not ‘single out’ a building project and use its permitting process to block the project’s development” (citation omitted)). Compass’ state-law tort claims are properly dismissed.

CONCLUSION

For the foregoing reasons, the Court should dismiss the Complaint with prejudice.

I certify that this memorandum contains 4,197 words, in compliance with the Local Civil Rules.

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